# **Instant Search Report**



# BRITISH TELECOMMUNICATIONS PUBLIC LIMITED COMPANY

Reg Num 01800000

01/04/1984

09/08/2000

19/07/2000

31/03/2000

# **Statutory Information**

Previous Name(s): None

**Registered Office:** 81 NEWGATE

STREET,

LONDON, Latest Annual Return: EC1A 7AJ Date Accounts Lodged:

**Date of Incorporation:** 

Latest Filed Accounts

Date:

**Date of Analysed** 

Accounts: 31/03/2000

Accounts Reference Date: 31/03 Issued Capital (£): 1,635,837,809

**Company is:** Quoted

Public limited with share capital

English/Welsh companies incorporated under part 1 of the Companies

Act

Type of Accounts: Group

# **Directory Information**

**Trading Address:** 81 Newgate Street, **Telephone Number:** 020 7356 5369

London, **Fax Number:** 020 7356 5520

EC1A 7AJ

**Region:** CENTRAL LONDON

Bankers: TSB

**Auditors:** PricewaterhouseCoopers

Audit Qualification: The Auditors have expressed a clean opinion (i.e. unqualified with no

referrals) on the accounts for the period ended 31/03/2000.

Principal Activities: A group engaged in the supply of communication services and

equipment.

**UK SIC Code(s):** 64200 Telecommunications

#### Risk Information

# **RISK SCORE**

2000	55	Credit Limit (£):	520,000,000
1999	69	Contract Limit (£):	1,870,000,000
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1998 83 1997 51

The ICC score has been designed to predict the likelihood of a company becoming insolvent within the year. The latest score is 55 and this indicates a risk level for the next year half the

average rate of 2%. We would expect 60.16% of companies to be at and above this score. The credit limit is £520,000,000, which is a reflection of the score and the substantial financial strength of the company.

County Court Judgments:

£2569.00.

# **Latest Ten Judgments:**

On 24/08/2000, a Judgment of £450.00 was made in HASTINGS court (Case No. HS001350) against BRITISH TELECOMMUNICATIONS PLC of 81 NEWGATE STREET, LONDON, EC1A 7AJ, Ref. No. 3108001136. (Exact)

On 07/07/2000, a Judgment of £27037.00 was made in HITCHIN court (Case No. HI001531) against BRITISH TELECOMMUNICATIONS PLC of 81 NEWGATE STREET, LONDON, EC1A 7AJ, Ref. No. 1407001583. (Exact)

On 07/07/2000, a Judgment of £319.00 was made in NOTTINGHAM court (Case No. NG041269) against BRITISH TELECOM PLC of TELEPHONE PAYMENTS CENTRE, TVTE, NEWCASTLE UPON TYNE NE82, Ref. No. 1207002840. (Probable)

On 10/12/1999, a Judgment of £414.00 was made in NORTHAMPTON court (Case No. XT905505) against BRITISH TELECOM PLC, trading as <, of R/O 81 NEWGATE STREET, LONDON, EC1A 7AJ, Ref. No. 1312996819. On 04/04/2000 this Judgment was satisfied. (Probable)

On 09/11/1999, a Judgment of £179.00 was made in WALSALL court (Case No. WJ982410) against BRITISH TELECOMMUNICATIONS PUBLIC LTD of R/O 81 NEWGATE STREET, LONDON, EC1A 7AJ, Ref. No. 2411901961. (Exact)

On 18/08/1999, a Judgment of £55.00 was made in LAMBETH court (Case No. LB901952) against BRITISH TELECOMMUNICATIONS PLC of 81 NEWGATE STREET, LONDON, EC1A 7AJ, Ref. No. 2508905276. (Exact)

On 06/08/1999, a Judgment of £2025.00 was made in MANCHESTER court (Case No. MA829958) against BRITISH TELECOMMUNICATIONS PLC of R/O 81 NEWGATE STREET, LONDON, EC1A 7AJ, Ref. No. 2308904845. (Exact)

On 04/08/1999, a Judgment of £10136.00 was made in IPSWICH court (Case No. IP903213) against BRITISH TELECOMMUNICATIONS PLC of R/O 81 NEWGATE STREET, LONDON, EC1A 7AJ, Ref. No. 1008902910. (Exact)

On 23/07/1999, a Judgment of £2569.00 was made in ST ALBANS court (Case No. SI901187) against BRITISH TELECOM PLC of 81 NEWGATE STREET, LONDON, EC1A 7AJ, Ref. No. 2707903388. (Possible)

On 15/07/1999, a Judgment of £490.00 was made in REIGATE court (Case No. RH950946) against BRITISH TELECOMMUNICATIONS PLC of R/O 81 NEWGATE STREET, LONDON, EC1A 7AJ, Ref. No. 2107902849. (Exact)

#### **Ownership**

#### **GROUP STRUCTURE**

Holding Company: None Ultimate Holding Company:

**Principal** Prudential Corporation Group of Companies (3.90% held)

Shareholder:

# ALL IMMEDIATE SHAREHOLDINGS ON ICC DATABASE BY TURNOVER

Name	Share Class	Held	('000) A/C Date	Status
CELLNET GROUP LIMITED	ORDINARY	60	1,430,589 31/03/1999	Trading

Salas

INMARSAT VENTURES LIMITED	ORDINARY	8	290,551 31/12/1999	Trading
BT FORTY-SIX	RESTRICTED	90	77,980 31/03/1999	Trading
MOORGATE TWENTY-SIX	ORDINARY	99	49,389 31/03/1999	Trading
SOUTHGATE DEVELOPMENTS LIMITED	ORDINARY	100	24,945 31/03/1999	Trading
MOORGATE TWENTY-FIVE	ORDINARY	99	24,315 31/03/1999	Trading
BROADBAND VENTURES LIMITED	ORDINARY	100	14,673 31/03/2000	Trading
MOORGATE TWENTY-TWO	ORDINARY	99	12,157 31/03/1999	Trading
MOORGATE TWENTY-THREE	ORDINARY	99	12,157 31/03/1999	Trading
MOORGATE TWENTY-FOUR	ORDINARY	99	12,157 31/03/1999	Trading
BT SUBSEA CABLES LIMITED	ORDINARY	100	11,022 31/03/2000	Trading
BRONZEBASE LIMITED	ORDINARY	100	8,402 31/10/1999	Trading
MOORGATE TWENTY-ONE	ORDINARY	99	7,028 31/03/1999	Trading
SPRINGBOARD INTERNET SERVICES LIMITED	ORDINARY A	33	6,322 30/06/1999	Trading
BT CONSUMER ELECTRONICS LIMITED	ORDINARY	100	3,453 31/03/1992	In Liquidation
MOORGATE (ELEVEN) LIMITED	ORDINARY	100	1,959 31/03/1999	Trading
BT FORTY-FIVE LIMITED	ORDINARY	100	982 31/03/1990	Dissolved
MAGNA PARK MANAGEMENT LIMITED	ORDINARY A	4	587 31/12/1998	Trading
SYNTEGRA SERVICES LIMITED	ORDINARY	100	578 31/03/1999	Trading
MOORGATE (TWO) LIMITED	ORDINARY	100	512 31/03/1999	Trading
MOORGATE (ONE) LIMITED	ORDINARY	100	506 31/03/1999	Trading
MOORGATE (THREE) LIMITED	ORDINARY	100	214 31/03/1999	Trading
MOORGATE (FIVE) LIMITED	ORDINARY	100	117 31/03/1999	Trading
MOORGATE (SEVEN) LIMITED	ORDINARY	100	117 31/03/1999	Trading
MOORGATE (EIGHT) LIMITED	ORDINARY	100	117 31/03/1999	Trading
MOORGATE (NINE) LIMITED	ORDINARY	100	117 31/03/1999	Trading
MOORGATE (TEN) LIMITED	ORDINARY	100	117 31/03/1999	Trading
MOORGATE (SIX) LIMITED	ORDINARY	100	103 31/03/1999	Trading
MOORGATE (FOUR) LIMITED	ORDINARY	100	76 31/03/1999	Trading
UTILITIES CONSORTIUM LIMITED	ORDINARY	27	66 31/03/1997	In Liquidation
ALDERSGATE LIMITED	ORDINARY	100	14 31/03/2000	Trading
FERNTECH SYSTEMS LIMITED	ORDINARY	100	5 31/03/1996	Dissolved
BRITISH TELECOM	ORDINARY	90	0 31/03/1986	Non Trading
BT HOLDINGS LIMITED	ORDINARY	100	0 31/03/1999	Trading
CONCERT HOLDINGS LIMITED	ORDINARY B	100	0 31/03/1999	Trading
POSTGATE HOLDING COMPANY	DEFERRED ORDINARY	-	0 31/03/1999	Trading
BT QUEST LIMITED	ORDINARY	50	0 31/03/1999	Trading
CEGETEL HOLDINGS LIMITED	ORDINARY	100	0 31/03/1999	Trading
BT INTERKOM HOLDINGS				

LIMITED KYMATA LIMITED	ORDINARY ORDINARY A	100 15	0 31/03/1999 0 31/12/1999	Trading Trading
BT REPAIR SERVICES LIMITED	ORDINARY	100	- 31/03/1998	Non Trading
YELLOW PAGES LIMITED	ORDINARY	50		Non Trading
BT FILMHOLDINGS LIMITED	ORDINARY	50		Non Trading
BT NOMINEES LIMITED	ORDINARY	50		Non Trading
SCOTLAND CALL CENTRE COMPANY LIMITED	ORDINARY	100		Non Trading
NORTHERN CALL CENTRE COMPANY LIMITED	ORDINARY	100		Not Analysed
BROADLAND PARK MANAGEMENT COMPANY LIMITED	ORDINARY B	15		Non Trading
CONCERT INTERNATIONAL NETWORK SERVICES LIMITED	ORDINARY A	100		Non Trading
HOPTON HEATH LIMITED	ORDINARY	100		Not Analysed
TUDOR MINSTREL	ORDINARY	50		Non Trading
BT FIFTY-SEVEN	ORDINARY	50		Non Trading
BT FIFTY-SIX	ORDINARY	50		Non Trading
BT FIFTY-FIVE	ORDINARY	50		Non Trading
CONCERT NOMINEES TWO LIMITED	ORDINARY	100		Non Trading
CONCERT IPR SERVICES LIMITED	ORDINARY	100		Non Trading
CONCERT NOMINEES THREE LIMITED	ORDINARY	100		Non Trading
BLU MOBILE HOLDINGS ONE LIMITED	ORDINARY	100		Non Trading
BLU MOBILE HOLDINGS TWO LIMITED	ORDINARY	100		Non Trading
BT HAWTHORN HOLDINGS LIMITED	ORDINARY	100		Not Analysed
BELCARRA INVESTMENTS LIMITED	ORDINARY	100		Not Analysed
OBNEY HOLDINGS TWO LIMITED	ORDINARY	100		Non Trading
OBNEY HOLDINGS ONE LIMITED	ORDINARY	100		Non Trading
ITALY MOBILE	ORDINARY	50		Non Trading

NEW CELLULAR HOLDINGS PLC	ORDINARY B	100	-	-	Not Analysed
BRADING LIMITED	ORDINARY	100	-	-	Not Analysed
FROGHALL TWO LIMITED	ORDINARY	100	-	-	Not Analysed
LONGMONT HOLDINGS I LIMITED	ORDINARY	100	-	-	Not Analysed
LONGMONT HOLDINGS II LIMITED	ORDINARY	100	-	-	Not Analysed

# **Profit & Loss Account**

Date of Accounts	31/03/2000 31/03/1999 31/03/1998 31/03/1997 31/03/1996						
Consolidated Subsidiary	Yes No	Yes No	Yes No	Yes No	Yes No		
No. of Weeks	52	52	52	52	52		
Currency	(£ '000)	(£ '000)	(£ '000)	(£ '000)	(£ '000)		
Audit Qualification							
1 Turnover	18,715,000	16,953,000	15,640,000	14,935,000	14,446,000		
Cost of Sales	-	-	-	-	-		
Gross Profit	-	-	-	-	-		
2 Operating Profit	3,813,000	3,816,000	3,720,000	3,313,000	3,107,000		
Non Trading Income	(383,000)	899,000	(92,000)	285,000	283,000		
Interest Payable	488,000	420,000	414,000	395,000	371,000		
Pre-tax Profit	2,942,000	4,295,000	3,214,000	3,203,000	3,019,000		
Taxation	897,000	1,293,000	1,487,000	1,102,000	1,027,000		
Profit After Tax	2,045,000	3,002,000	1,727,000	2,101,000	1,992,000		
Dividends Payable	1,426,000	1,322,000	1,216,000	3,510,000	1,184,000		
Retained Profit	629,000	1,661,000	486,000	(1,433,000)	802,000		
Value Added	10,709,416	10,113,064	9,747,160	9,067,744	8,723,920		

# **Balance Sheet**

Date of Accounts	31/03/2000 31/0	03/1999 31/	03/1998 31/	03/1997 31/	03/1996
Consolidated	Yes	Yes	Yes	Yes	Yes
Subsidiary	No	No	No	No	No

No. of Weeks Currency	52 (£ '000)	52 (£ '000)	52 (£ '000)	52 (£ '000)	52 (£ '000)
3 Tangible Fixed Assets	24,041,000	19,686,000	19,241,000	18,917,000	17,819,000
Intangible Assets Total Fixed Assets	5,777,000	742,000	0	0	0
Charles	225 000	150,000	145.000	100 000	212.000
Stocks Trade Debtors	225,000 2,487,000	159,000 2,190,000	145,000 1,801,000	180,000 1,757,000	212,000 1,548,000
Cash	253,000	102,000	62,000	26,000	2,689,000
4 Miscellaneous Current Assets	4,805,000	5,083,000	2,220,000	4,478,000	1,447,000
Total Current Assets	7,770,000	7,534,000	4,228,000	6,441,000	5,896,000
5 Creditors: Amounts falling due within one year	14,885,000	8,029,000	6,962,000	9,641,000	6,089,000
Total Assets less Current Liabilities	22,703,000	19,933,000	16,507,000	15,717,000	17,626,000
6 Total Long Term Liabilities	6,908,000	4,993,000	5,722,000	4,601,000	4,948,000
Total Liabilities	21,793,000	13,022,000	12,684,000	14,242,000	11,037,000
7 Share Capital & Reserves	4,140,000	3,597,000	3,271,000	3,041,000	2,881,000
P & L Account Reserve	11,655,000	11,343,000	7,514,000	8,075,000	9,797,000
Revaluation Reserve	0	0	0	0	0
Shareholders' Funds	15,795,000	14,940,000	10,785,000	11,116,000	12,678,000
Capital Employed	22,703,000	19,933,000	16,507,000	15,717,000	17,626,000
Net Worth Working Capital	10,018,000 (7,115,000)		10,785,000 (2,734,000)	11,116,000 (3,200,000)	12,678,000 (193,000)
Contingent Liabilities	-	-	-	-	0

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Date of Accounts	31/03/2000 31/03/1999 31/03/1998 31/03/1997 31/03/1996						
Consolidated Subsidiary	Yes No	Yes No	Yes No	Yes No	Yes No		
No. of Weeks Currency	52 (£ '000)	52 (£ '000)	52 (£ '000)	52 (£ '000)	52 (£ '000)		
		- <b>-</b>		- <b>-</b>	-		
Net Cashflow from Operating Activities	5,849,000	6,035,000	6,076,000	6,192,000	5,834,000		
Net Cashflow from Return on Investment and Servicing of Finance	(1,522,000)	(1,512,000)	(3,633,000)	(1,437,000)	(1,288,000)		
Net Cashflow before Financing	(5,905,000)	525,000	(1,805,000)	134,000	(187,000)		
Net Cashflow from Financing	5,959,000	(458,000)	1,794,000	(224,000)	215,000		
Increase in Cash	54,000	67,000	(11,000)	(90,000)	28,000		
Accounts Notes							

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Date of Accounts	31/03/2000 31/03/1999 31/03/1998 31/03/1997 31/03/1996						
Consolidated	Yes	Yes	Yes	Yes	Yes		
Subsidiary	No	No	No	No	No		
No. of Weeks	52	52	52	52	52		
Currency	(£ '000)	(£ '000)	(£ '000)	(£ '000)	(£ '000)		
1 Exports	-	-	-	-	-		
2 Operating Profit is after charging the following							
Employees' Remuneration	3,754,000	3,366,000	3,290,000	3,161,000	3,105,000		
Directors' Remuneration	4,694	6,350	3,963	2,707	3,487		
Audit Fees	2,063	1,821	1,726	1,563	1,550		
Non Audit Fees	12,745	8,855	4,724	4,620	4,004		
Depreciation	2,752,000	2,581,000	2,395,000	2,265,000	2,189,000		

Average Number of Employees (actual)	132,100	124,900	124,700	129,600	135,200
3 Tangible					
<b>Assets consist of:</b> Fixed Assets	18,163,000	17,854,000	17,252,000	16,802,000	16,496,000
Intermediate	5,878,000	1,832,000	1,989,000	2,115,000	1,323,000
Assets which includes:					
-Due from Group,	1,073,000	247,000	181,000	20,000	0
Non Current	_, _, _, _, _, _, _, _, _, _, _, _, _, _	/ 0 0 0		_5,555	•
4 Miscellaneous Current Assets includes:					
-Due from Group, Current	608,000	130,000	118,000	72,000	29,000
5 Creditors: Amounts falling					
due					
within one year consists of:					
Trade Creditors	2,416,000	2,344,000	1,971,000	1,858,000	1,732,000
a Bank Overdraft	138,000	26,000	42,000	11,000	13,000
Miscellaneous Current Liabilities includes:	12,331,000	5,659,000	4,949,000	7,772,000	4,344,000
b -Bank Loans - Current Portion	0	0	0	0	0
<ul><li>c -Other Short</li><li>Term Finance,</li><li>including:</li></ul>	7,426,000	923,000	878,000	518,000	339,000
-Due to Group, Current	747,000	2,000	39,000	46,000	37,000
-Due to Directors, Current	0	0	0	0	0
-Other Current Liabilities	4,905,000	4,736,000	4,071,000	7,254,000	4,005,000
Short Term Loans (a+b+c)	7,564,000	949,000	920,000	529,000	352,000
6 Total Long Term Liabilities consists of:					
Long Term Loans, which	5,354,000	3,386,000	3,889,000	2,693,000	3,322,000

consists of:					
-Long Term Bank Loans	0	0	792,000	796,000	765,000
-Other Long Term Finance, including:	5,354,000	3,386,000	3,097,000	1,897,000	2,557,000
-Due to Group, Non Current	0	0	0	0	0
-Due to Directors, Non Current	0	0	0	0	0
Other Long Term Liabilities	1,554,000	1,607,000	1,833,000	1,908,000	1,626,000
7 Share Capital and Reserves consists of:					
Called Up Share	4 607 000	1 617 000	4 600 000	4 500 000	4 572 000
Capital	1,627,000	1,617,000	1,603,000	1,589,000	1,573,000
Sundry Reserves	2,513,000	1,980,000	1,668,000	1,452,000	1,308,000
Ratios					
Date of Accounts					
Profit/Sales (%) Profit/Capital	15.72	25.33	20.55	21.45	20.90
Employed (%)	12.96	21.55	19.47	20.38	47 40
Profit/Total Assets					17.13
(%)	7.83	15.36	13.69	12.63	12.73
Profit/Shareholders' Funds (%)	7.83 18.63	15.36 28.75	13.69 29.80		
Profit/Shareholders' Funds (%) Sales/Total Assets				12.63	12.73
Profit/Shareholders' Funds (%)	18.63	28.75	29.80	12.63 28.81	12.73 23.81
Profit/Shareholders' Funds (%)  Sales/Total Assets (%)  Sales/Fixed Assets Sales/Capital Employed	18.63 49.79	28.75 60.63	29.80 66.64	12.63 28.81 58.90	12.73 23.81 60.92
Profit/Shareholders' Funds (%)  Sales/Total Assets (%)  Sales/Fixed Assets Sales/Capital	18.63 49.79 1.03	28.75 60.63 0.95	29.80 66.64 0.91	12.63 28.81 58.90 0.89	12.73 23.81 60.92 0.88
Profit/Shareholders' Funds (%)  Sales/Total Assets (%) Sales/Fixed Assets Sales/Capital Employed Working	18.63 49.79 1.03 0.82	28.75 60.63 0.95 0.85	29.80 66.64 0.91 0.95	12.63 28.81 58.90 0.89 0.95	12.73 23.81 60.92 0.88 0.82
Profit/Shareholders' Funds (%)  Sales/Total Assets (%) Sales/Fixed Assets Sales/Capital Employed Working Capital/Sales (%)	18.63 49.79 1.03 0.82 -38.02	28.75 60.63 0.95 0.85 -2.92	29.80 66.64 0.91 0.95 -17.48	12.63 28.81 58.90 0.89 0.95 -21.43	12.73 23.81 60.92 0.88 0.82 -1.34
Profit/Shareholders' Funds (%)  Sales/Total Assets (%) Sales/Fixed Assets Sales/Capital Employed Working Capital/Sales (%)  Stock Turnover Credit Period	18.63 49.79 1.03 0.82 -38.02	28.75 60.63 0.95 0.85 -2.92	29.80 66.64 0.91 0.95 -17.48	12.63 28.81 58.90 0.89 0.95 -21.43	12.73 23.81 60.92 0.88 0.82 -1.34 68.14

Current Ratio	0.52	0.94	0.61	0.67	0.07
Liquidity Ratio	0.52	0.94	0.61	0.67	0.97 0.93
Creditors/Debtors	0.97	1.07	1.09	1.06	1.12
Current	66.16	50.50	48.01	53.56	28.72
Liabilities/Stocks	00.10	50.50	40.01	33.30	20.72
Interest/Pre-	14.22	0.01	44.44	10.00	10.04
Interest Profit (%)	14.23	8.91	11.41	10.98	10.94
Total Debt/Net Worth (%)	128.95	30.53	44.59	28.99	28.98
Bank Overdraft & Long Term					
Liabilities/Net	70.33	35.35	53.44	41.49	39.13
Worth					
Long Term Debt/Net Worth (%)	53.44	23.85	36.06	24.23	26.20
Long Term					
Liabilities/Net Worth	0.69	0.35	0.53	0.41	0.39
Shareholders'					
Funds/Total					
Liabilities (%) Shareholders'					
Funds/Total Assets	0.42	0.53	0.46	0.44	0.53
Bank Overdraft & Long Term	0.00	10.11	2.44	4 44	25.70
Liabilities/Working	-0.99	-10.14	-2.11	-1.44	-25.70
Capital (%) Total Debt/Working					
Capital	-1.82	-8.76	-1.76	-1.01	-19.04
Average Employee Remuneration (£)	28,418	26,950	26,383	24,390	22,966
Sales per Employee (£)	141,673	135,733	125,421	115,239	106,849
Capital Employed per Employee (£)	171,862	159,592	132,374	121,273	130,370
Total Fixed Assets per Employee (£)	225,723	163,555	154,298	145,965	131,797
Total Assets per	284,542	223,875	188,204	195,664	175,407
Employee (£)					
Profit/Value Added	27.47	42.47	32.97	35.32	34.61
(%)	2/.4/	42.4/	32.37	JJ.JZ	54.01
Value Added/Sales (%)	57.22	59.65	62.32	60.71	60.39
-					

Value Added per Employee (£)	81,071	80,969	78,165	69,967	64,526
Value Added/Employee Remuneration (%)	2.85	3.00	2.96	2.87	2.81
Exports/Sales (%)	-	-	-	-	-
Sales/Audit Fees	9,071.74	9,309.72	9,061.41	9,555.34	9,320.00
Total Assets/Audit Fees	18,220.07	15,355.30	13,597.33	16,223.93	15,300.00
Growth Rates					
	1 year	2 year	3 year	4 year	
Sales	10	20	25	30	
Pre-tax Profit Audit Fees	-32	-9	-8	-3	
Directors' Remuneration					
Number of Employees	6	6	2	-2	
Employees' Remuneration	12	14	19	21	
Tangible Assets	22	25	27	35	
Stocks	42	55	25	6	
Trade Debtors	14	38	42	61	
Total Current Assets	3	84	21	32	
Total Assets	34	60	48	59	
Trade Creditors	3	23	30	40	
Short Term Loans	697	722	1,330	2,049	
Total Current Liabilities	85	114	54	145	
Shareholders' Funds	6	47	42	25	
Long Term Loans	58	38	99	61	
Long Term Liabilities	38	21	50	40	
Capital Employed	14	38	44	29	
Company/Industry	/ Comparison				

This comparison is based on the results of 2497 companies in the same industrial sector:

# 64200 Telecommunications

	Company Industry Averages			
	31/03/2000	Lower	Median	Upper
PERFORMANCE				
Profit/Sales (%)	15.72	-5.0	7.3	41.2
Profit/Capital Employed (%)	12.96	0.0	60.4	187.1
Profit/Total Assets (%)	7.83	-8.1	10.5	82.5
Profit/Shareholders' Funds (%)	18.63	8.0	96.0	233.9
TURNOVER				
Sales/Total Assets (%)	49.79	82.0	210.7	350.6
Sales/Fixed Assets (%)	1.03	1.1	6.5	19.5
Working Capital/Sales (%)	-38.02	11.2	0.0	-12.1
Stock Turnover	83.18	12.4	26.0	68.0
Credit Period (days)	48.50	61.8	24.8	0.0
Creditor Days (days)	47.12	46.5	6.3	0.0
LIQUIDITY				
Current Ratio	0.52			
Liquidity Ratio	0.51	0.6	1.0	1.5
GEARING				
Total Debt/Net Worth (%)	128.95	227.7	70.1	5.1
Shareholders' Funds/Total Assets	0.42	0.1	0.3	0.6
Long Term Debt/Net Worth (%)	53.44	37.4	0.0	0.0
Interest/Pre-Interest Profit (%)	14.23	21.4	1.6	0.0
Total Debt/Working Capital	-1.82	2.0	0.5	0.0
EMPLOYEE				
Average Employee Remuneration (£)	28,418	9,475	19,139	28,352
Wages/Sales (%)	20.06	34.6	19.8	11.5
Profit per Employee (£)	22,271	-19,900	1,000	13,275
Sales per Employee (£)	141,673	30,000	75,081	154,813
Capital Employed per Employee (£)	171,862	0	0	0
Total Fixed Assets per Employee (£)	225,723	1,598	10,494	40,330
Total Assets per Employee	284,542	15,349	51,387	158,850
OTHER				
Creditors/Debtors	0.97	0.4	1.1	2.3
Debtors/Total Assets (%)	6.62	0.0	22.2	48.3
Current Liabilities/Stocks	66.16	3.1	6.7	17.3
Exports/Sales (%)	-	0.0	0.0	0.0
Sales/Audit Fees	9,071.74	282.2	598.9	1,115.2

Total Assets/Audit Fees

18,220.07

185.7

401.3

906.0

Filing History	
13/10/2000	Change among the directors of a company
04/09/2000	Returns of allotments of a public company
26/07/2000	Alteration in memorandum or articles of association
21/07/1999	Resolutions which give, vary, revoke or renew an authority for the purposes of section 80 (allotment of securities)
21/07/1999	Special resolutions passed under section 95 disapplication of pre- emption rights
03/10/1997	Notification (given under section 122) of the redemption of shares
06/01/1992	Memorandum of satisfaction

# **COMPANY SECRETARY**

COLIN RAYMOND GREEN

# **DIRECTORS**

HELEN ALEXANDER
JAMES IAIN WALKER ANDERSON
SIR PETER LEAHY BONFIELD CBE
ROBERT PAUL BRACE
WILLIAM COCKBURN CBE TD
MRS JUNE FRANCES DE MOLLER
SIR ANTHONY ARMITAGE GREENER
LOUIS RALPH HUGHES
EDWARD NEVILLE ISDELL
SIR LORD MARSHALL OF KNIGHTSBRIDGE
JOHN KEITH OATES
SIR IAIN DAVID THOMAS VALLANCE
MAARTEN ALBERT VAN DEN BERGH
SIR JOHN WESTON KCMG

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